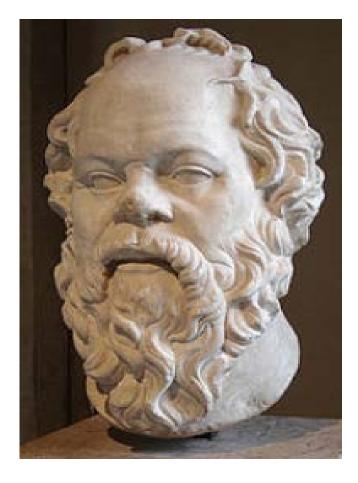
43rd International Annual Symposium DITP »PAPER - AN ALWAYS EXCITING STORY«

GREBIEN QUALIFIBER GMBH Recycling Technology Since 1999

Highly efficient Optimization tool for stockpreparation

PAPERTAINMENT® BY QUALIFIBER - SIMPLE AND EFFICIENT



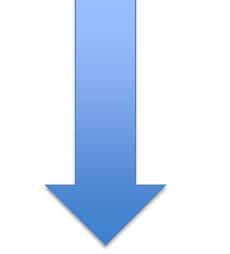
Sokrates 469 v. Chr. – 399 v. Chr.







OPTIMIZATION start's:



MYSELF



OPTIMIZATION Only works if:





Qualifiber tool: "QUICK SCAN"

FIND OUT THE POTENTIAL OF SOMETHING EXISTING "quickly"

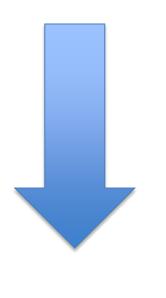


OPTIMIZATION tool for:

PAPERMILL'S BASED ON "RECYLED" FIBERS

RECYCLED FIBERS







RAW MATERIAL WITH HIGHEST SUSTAINABILITY

Annual Paper Production

- ➢ World 400.000.000 Ton
- ➢ Europe 92.000.000 Ton
- Germany 22.600.000 Ton (~ 50% VP)

• From recycled fiber 16.500.000 to

- From pulp 4.500.000 to
- From mechanical pulp 1.200.000 to

Quellen: VDP Statistiken / Austropapier



OPTIMIZATION

IRON WILLING DOING

FIND A PARTNER IN THE FIELD OF OPTIMIZATION

WHAT PROPERTIES?



BEST IN THE FIELD

> LONG TIME RELATION SHIP

GOOD FEELING

FRUST

OPTIMIZATION



Home	Produkte	Innovation	Nachhaltigkeit	Über uns
			ne Ergebnisse mit Blue Ittreundliche Ergebnisse mit Blue Print Proces	
Presse	nume « riesse « riess	eniterungen > Niedenande, unnie	uneuronome ergeonisse mit olive Print Proces	
Pressemitteilungen	Unser europäisches Forschungs- und Entwicklungszentrum in den Niederlanden hat das Konzept des Blue Print Process für die Character			
2014	Stoffaufbereitung von Recyclingpapier entwickelt.			Share th
2013	Der Technologie liegen Optimierung und Vereinfachung zugrunde. Mit ihr soll ein möglichst niedriger Energieverbrauch bei möglichst hohem Faserertrag zur Verbesserung der Umweltleistung erreicht werden.			
2012				
2011			N. I. C.	

Basic of the technology is OPTIMIZING and SIMPLIFICATIOINS. Low Energy consumption at high fiber yield to OPTIMIZE the environmental forces...

OPTIMIZATION

2011 wurde der Blue Print Process erfolgreich in vier der Recyclingpapierfabriken von Smurfit Kappa eingeführt. Im Vereinigten Königreich erzielte SSK Energieeinsparungen von 1.400 MWh/Jahr. Townsend Hook in England reduzierte den Stromverbrauch bei Aufschlussprozessen um 40 % und verbesserte die Reinheit des Zellstoffs. Die Herzberger Fabrik in Deutschland ver uchte ihr System und reduzierte so den Stromverbrauch um 4.000 MWh/Jahr, während Oude van den Niederlanden ihre Fertigungsstraße verkürzte, um 2.700 MWh/Jahr einzuspare

MWh/Jahr. Townsend Hook in England reduzierte den Stromverbrauch Aufschlussprozessen um 40 % und verbesserte die Reinheit des Zellste



BEST CASE – 3 MILL Day's

Customer data preparation

- Running system
- Stop time

First day:

- Working out existing figures of the mill
 - Production last 12 month
 - ✓ Energy consumption
 - ✓ Reject amount last 12 month
 - ✓ Water consumption
 - ✓ Product range of PM
 - ✓ Efficiency of PM
 - ✓ Block diagram of stock / water systems
 - Work out laboratory program for sampling

> Also on first day:

What are the 3 BIG POINTS?

- ✓ Fiber loss
- Capacity
- ✓ Dirt content in recycled raw material
- ✓ Life time of equipment
- Problems in paper quality



2nd and 3rd day:

Mill visit

- ✓ Take the samples for laboratory
- ✓ See the raw material
- ✓ See the reject s
- Operation of pulper area
- ✓ Operation of coarse screen area
- DCS-check / trend's
- ✓ Open equipment (if possible)
- ✓ TALK TO OPERATORS!

> 4th day:

Preparation of preliminary report

- Statement of existing situation in a simple way
- ✓ Statement of possible solutions for existing problems
- ✓ Butged / Time table / ROI

5th day:

- Presentation report to mill management
- Discussion of Activities
 - Short time
 - Long time

That makes the mill more successful

Optimization summary:

✓ IRON WILLING

✓ BEST PARTNER IN THE FIELD

✓ GOOD PROGRAMM FOR "QUICK" RESULTS





TEAM

TRUST





Optimization summary:

- **WHAT YOUR TEAM HAS TO KNOW:**
 - ✓ Where is **OU**^r mill?
 - ✓ Where We want to go?
 - ✓ Value of the Team is much higher than the most expensive equipment!
 ✓ The Team is heard



Optimization process "reminder":

- ✓ Ask yourself first
- ✓ Ask your people second!
- That will give you the cheapest and most efficient OPTIMIZATION you can get!
 - And that is SUSTAINABLE!

Result's in reality...









Good result's in reality...

...are always TEAMWORK





WWW.QUALIFIBER.AT

People are doing thing 's well and efficient, if it make 's them happy....

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